

## Message Text

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PAGE 01      WARSAW 04729 061248Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----083723 061508Z /53  
R 061048Z JUN 78  
FM AMEMBASSY WARSAW  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 5462

UNCLAS WARSAW 4729

COMMERCE FOR BEWT/TPD

E.O. 11652: N/A  
TAGS: BEXP PL  
SUBJ: MEAT & DAIRY PROCESSING EQUIPMENT TSS, OCTOBER 1978

REF: USDOC 9974

1. EVEN IF THE OVERALL SCHEDULE FOR THIS TSS CANNOT BE CHANGED, AS APPEARS FROM REFTTEL TO BE THE CASE, WE STILL WANT THE WARSAW PORTION TO BEGIN AT A LATER DATE. ALTHOUGH WE HAVE KNOWN FOR A LONG TIME THAT THIS SEMINAR WOULD BE HELD IN OCTOBER, WE DID NOT ANTICIPATE SUCH AN EARLY START AND ONLY RECENTLY HAVE BEEN MADE AWARE OF THE EXACT TIMING USDOC HAS IN MIND.

2. WE WILL BE FINISHING ANOTHER TSS ON SEPTEMBER 20, AND TO BEGIN A NEW ONE ON OCTOBER 2 DOES NOT GIVE US SUFFICIENT TIME BETWEEN EVENTS. NORMALLY, WE NEED AT LEAST A MONTH BETWEEN EVENTS LIKE THESE IN ORDER TO CLOSE ONE, PREPARE THE NEXT, AND STILL MAINTAIN THE FLOW OF OTHER WORK IN THE TDC.

3. FURTHERMORE, THE TDC IS HAVING A 50 PERCENT TURNOVER IN FSL PERSONNEL THIS SUMMER, AND WE DO NOT EXPECT REPLACEMENTS TO BE ON BOARD UNTIL AUGUST. ONE OF THE NEW EMPLOYEES WILL OCCUPY ONE OF THE TWO COMMERCIAL ASSISTANT JOBS WHICH, OUT OF NECESSITY, HANDLE VIRTUALLY ALL THE PREPARATIONS FOR TSS'S. AS TERESA  
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KANCIALA WILL BE THE ONLY FSL WITH ANY EXPERIENCE ENTERING THE NEW SEASON, SHE WILL HAVE TO ARRANGE BOTH THE SEPTEMBER AND THE OCTOBER SEMINARS. IT WOULD BE UNREASONABLE TO EXPECT HER, OR ANYONE, TO MANAGE SATISFACTORILY TWO LARGE TSS'S AT ESSENTIALLY THE SAME TIME.

4. ALTHOUGH WE RECOGNIZE THAT A SCHEDULE CANNOT ALWAYS BE TO

EVERYONE'S SATISFACTION, AND WE WISH TO BE AS FLEXIBLE AS POSSIBLE, WE BELIEVE THAT THE TIMING OF THESE SEMINARS FOR THE CONVENIENCE OF THE POST MUST ALSO BE CONSIDERED. WE DID NOT HAVE AN OPPORTUNITY TO COMMENT EARLIER ON THE EXACT DATES OF THIS SEMINAR FOR WARSAW, BUT IF WE HAD WE WOULD HAVE EXPRESSED THE WISH, AS WE DO NOW, TO BE INCLUDED AT OR NEAR THE END OF THE ITINERARY. THE ITINERARY IN THIS WAY, WITHOUT CREATING AN UNNECESSARY BURDEN FOR THE TDC STAFF, WE CAN BE BETTER PREPARED. FURTHERMORE, IT IS NOT EVIDENT FROM REFTEL WHY, AT THIS EARLY DATE, THE ORDER OF POST VISITS CANNOT BE CHANGED FROM WHATEVER IS USDOC PLAN. ALSO, IT IS NOT CLEAR WHY WARSAW MUST BE THE FIRST STOP. IF IT IS ONLY FOR REASON OF THE REHEARSAL, EXPERIENCE HAS SHOWN THAT REHEARSALS CAN BE ACCOMPLISHED ELSEWHERE AND DO NOT REQUIRE ANY SPECIAL FACILITIES. WE ARE SURE THAT A LARGE ROOM SUCH AS EXISTS AT THE TDC IN WARSAW CAN ALSO BE ARRANGED FOR A FEW HOURS AT ANOTHER POST.

5. WE THEREFORE REQUEST THAT THE REFERENCE SEMINAR ARRIVE HERE SOMETIME AFTER OCTOBER 2.

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## Message Attributes

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**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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